

# LITTLE GUYS TERMS

January, 2024

I make each sculpture completely by hand in my North Carolina studio. I start by rolling a ball of stoneware clay in the palms of my hands, then I give it a little twist to create a lively body shape. Hand drawing each face and tipping the head just so to create each Little Guy's personality is my favorite part of the process. Theresa and I add more details with colorful glazes.

I have been creating friendly clay animals for the wholesale market for 50 years. I am confident that you and your customers will enjoy our work!

## MINIMUM FIRST ORDERS

NO MINIMUM QUANTITY ON REORDERS

**Little Guys** \$8.00 each.

36 sculpture minimum first order – \$288.00

You may choose your own assortment or let Cindy fill your order with bestsellers. You may combine pieces from different categories to meet this minimum. Call Cindy if you have special circumstances.

**Ornaments** \$8.00 each. 36 ornament minimum first order – \$288.00.

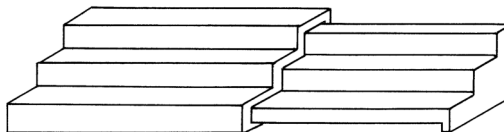
You may choose your own assortment or let Cindy fill your order with bestsellers. Call Cindy if you have special circumstances.

## PAYMENT:

- Payment may be made by MasterCard, Visa, Discover or American Express at the time of shipping, or by check with Net 30 terms once credit has been established with four artist references.

## SHIPPING:

- Most orders ship via UPS. Priority Mail is available for orders going to the west coast, Alaska and Hawaii. We ship orders of fewer than 13 Little Guys via First Class mail.
- Most orders ship within 4 to 6 weeks. After August 1, add at least 3 more weeks.
- Each invoice will include UPS or Priority Mail charges plus \$3.50.
- Drop shipping is available. I can mail 1 or 2 Little Guys first class for \$6.00.



**BLEACHERS DISPLAY** • \$22.00

- Holds up to 45 Little Guys
- These bamboo expanding bleachers start out 5" tall x 8" deep x 14" wide and expand to 26½" wide.

**Cindy Pacileo • 300 Beaver Dam Rd. • Vilas, NC 28692**  
**(828) 297-4274 • cindy@cindypacileo.com • www.cindypacileo.com/wholesale**